# EarthLink at a glance

EarthLink, Inc. (NASDAQ: ELNK) is a leading IT services, network and communications provider to more than 150,000 businesses and over one million consumers nationwide. Founded in 1994, the company's award-winning reputation for both outstanding service and product innovation is supported by an experienced team of professionals focused on best-inclass customer care. EarthLink empowers customers with data and voice IP services, as well as managed IT services including cloud computing, data centers, virtualization, security, applications, premises-based solutions, managed solutions and support services. The company operates an extensive nationwide network including 28,000 route fiber miles, 90 metro fiber rings, and 4 secure data centers providing ubiquitous IP coverage across more than 90 percent of the country.

### FINANCIAL STRENGTH

EarthLink is a profitable company generating significant operating cash flow with a low debt structure. With annual revenues of \$1.3 billion and more than \$250 million in cash\* (as of 9/30/11), EarthLink's financial strength is a differentiator and a strategic advantage for our customers.

# **OUR MISSION**

Anytime, anywhere, EarthLink keeps customers connected and empowered. Our leading-edge network, communications and managed IT services deliver the superior and secure experience our customers value and trust.

### **KEY STATS AND FACTS**

Customers 1.4 million customer relationships Revenue \$1.3 billion (annualized) Employees 3,200 Founded 1994 Headquarters Atlanta, GA

## **EARTHLINK DIVISIONS**

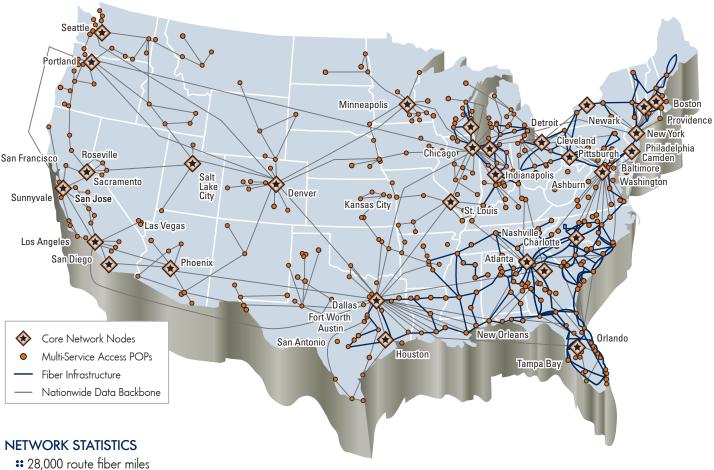
EarthLink Business<sup>TM</sup> Data, Internet, Voice, Conferencing, Equipment, Mobility, Bundled Solutions, and IT Services including Data Center Services, Virtualization, Managed Security Services, Applications, Managed Support Services

**EarthLink Carrier**<sup>™</sup> Carrier Voice, Transport, Wholesale Solutions

**EarthLink Consumer** Internet Access, Web Hosting, Email, Value Added Services



# NATIONWIDE IP NETWORK



- :: 1,300 collocations
- 3 90 metro fiber markets in 25 states
- **4** secure data centers
- :: Ubiquitous IP coverage to 90% of the U.S.
- \*\* Access Connectivity: T1, DS3, DSL, Ethernet, Wireless

# THE EARTHLINK EXPERIENCE

Customer service excellence is a core value at EarthLink. Reliable service and a personalized experience customers can trust have earned EarthLink an award-winning reputation for customer service. We support customers and monitor our network 24 hours a day, 7 days a week, providing peace of mind and rapid resolution. Our highly-trained customer care teams are staffed with knowledgeable professionals and responsive, skilled technical consultants and account managers. Our state-of-the-art Network Operations Center (NOC) provides proactive network monitoring and fault resolution 24x7.

Our myLink customer portal unlocks a wealth of self-service applications, reporting and management features. With one-click navigation, this secure, centralized portal is the on-demand gateway to your account. We regularly engage with our customers to obtain feedback. Through a cycle of proactive touches, we continuously monitor and improve your experience. We strive to ensure our customers are satisfied and enthusiastic "Promoters" willing to recommend us to colleagues and friends.



For more information visit us at www.earthlink.com