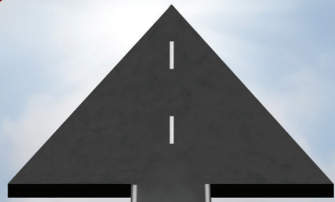




TELESPHERE

BUSINESS COMMUNICATIONS. SIMPLIFIED

# RACE TO EARN \$100,000 IN Q4!



# \$100,000

**COULD BE YOURS. EARN THE VALUE OF EVERY DEAL OVER \$10K UP TO \$100K! \*\*\*\***

channelpartners@telesphere.com | 855-558-AGENT (2436)

FULL DETAILS AT: [www.telesphere.com/Q4](http://www.telesphere.com/Q4)

Earn up to \$100k when order is discounted by 10% or less; 15% is half spiff, 20% discount is 25% of spiff and anything over 25% discount results in no spiff.

**MULTIPLE  
WAYS TO GET  
YOU THERE!**

# \$1000

FOR EVERY NEW LOGO\*\*

# + \$500

FOR EACH ADDITIONAL LOCATION WITH 10 SEATS OR MORE + A TELESPHERE CIRCUIT \*\*\*

**TAKE US TO TEXAS  
AND EARN AN ADDITIONAL**

# \$1000

FOR ALL TEXAS ORDERS\*\*\*\*\*

# \$100

**CASH CARD FOR DEMO'S INVITE TELESPHERE TO THE TABLE AND EARN CASH INSTANTLY! \***

# \$100 BONUS

**WHEN ADDING OUR LATEST PRODUCT MOBILECONNECT TO YOUR ORDER**

\* Telesphere to pay \$100 per demo for the first 100 qualified demonstrations taking place in Q4 2013 across entire base of Channel Partners. Demonstrations qualify with the following minimum criteria: Agent, Telesphere Indirect Channel Manager or Sales Engineer, and decision maker for prospect must be present in person or collaborating online. Telesphere services must meet the needs of the prospect, including 10 seat minimum and customer eligible to contract for Telesphere service within 6 months of demonstration date. Telesphere reserves the right to qualify all prospects and proposed demonstrations. \*\*Applicable only to new customers ordering Telesphere Complete or Telesphere Select packages with a Telesphere MPLS circuit and a minimum of 10 seats at main location. \*\*\*Additional \$500 paid for each additional customer location ordering a minimum of 10 Complete or Select seats and a Telesphere MPLS circuit per location. \*\*\*\*Cash bonus payable only for sales totaling \$10,000 in MRR or more at retail pricing. Deals that require ICB approval will be subject to a reduced bonus payout or potentially no payout based on the negotiated price. Large deals must include Telesphere Select or Telesphere Complete Seats with an MPLS circuit. \*\*\*\*\* Applicable only to new customers ordering Telesphere Complete or Telesphere Select packages at a service location within the State of Texas with a Telesphere Ethernet MPLS circuit and a minimum of 10 seats. Moves, Adds, Changes and Deletions do not qualify. Aggregate total bonus of \$100,000 payable per agent. Qualifying deals must close on or before December 31, 2013. Terms subject to change and to Telesphere Agent Agreement. All rights reserved. Copyright Telesphere Networks Ltd. 2013