

CUSTOMER PROVIDED BROADBAND PRICING - ANALOG SMB

Customer Provided Broadband									
Analog SMB									
2 Year Minimum Term Commitment									
Additional Charges per Line (Each Line has a phone number included): EUCL \$4.48, LNP \$0.35								Analog SMB	***** <u>Airespring cannot guarantee and is not</u> <u>able to troubleshoot voice quality</u> <u>delivered over the customer's public</u> <u>access</u>
Not offered for wholesale or resale applications	Agent Level	Agent Commission	Agent Commission	Agent Commission	Agent Commission	Agent Commission	Agent Commission		
	Level 1	2%	5%	10%	15%	20%	25%		
		Port MRC Level 6	Port MRC Level 5	Port MRC Level 4	Port MRC Level 3	Port MRC Level 2	Port MRC Level 1	Voice Lines	Features
ZONE 1	Line Charges	\$5 per Line	\$6 per Line	\$7 per Line	\$8 per Line	\$9 per Line	\$10 per Line	Minimum 30 Lines per Account (can be shared over multiple locations)	Local Minutes Included Free Local Included Long Distance (Outbound & Toll Free) \$0.025 per Minute or \$30 Bundle for 2,000 Minutes or Unlimited US 48 States Domestic LD for \$5 per line (all lines must be subscribed) Conferencing 60 Minutes Included then \$0.049 Additional *Inter-Office On-Net Calling Free
	Line Charges	\$10 per Line	\$12 per Line	\$14 per Line	\$16 per Line	\$18 per Line	\$20 per Line	Minimum 30 Lines per Account (can be shared over multiple locations)	
EQUIPMENT MRC PER LOCATION (Required)									
Number of Lines		2 Year		3 Year		Airespring provided equipment is mandatory for this product. No commissions paid on equipment charges.			
1 - 4 Lines		MRC \$25.00	NRC \$50.00	MRC \$15.00	NRC \$50.00				
5 - 8 Lines		MRC \$35.00	NRC \$50.00	MRC \$25.00	NRC \$50.00				
9 - 24 Lines		MRC \$50.00	NRC \$50.00	MRC \$35.00	NRC \$50.00				
*Free calls between customer locations utilizing Airespring-assigned Local Numbers & Toll Free numbers									
Excessive call traffic to/from High Cost Areas (HCA) shall have a surcharge of up to \$0.04 per minute of use applied to the number of excess minutes by which the Customer's HCA traffic exceed usual and customary call patterns for business users.									
Rates do not include additional surcharges and government mandated taxes. A full list of current Airespring surcharges may be found at http://www.airespring.com/service-terms/64-surcharges.html									

CONFIDENTIAL

Airespring Proprietary

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FEATURES INCLUDED (FREE)
Web-Based Online Feature Management
Auto Attendant (includes Company Directory feature) User defined and manage menu options. BTN assigned as the external access number (instead of being assigned to a User) or a Virtual Private Number can be used (*see Virtual Private Numbers). Requires Voicemail to be activated
Voicemail (with Visual & Dial-in Retrieval of Messages and Email Notification with VM Message as Audio Attachment) Up to 1 voicemail box per number or user
Find Me / Follow Me
Hunting (User Defined and Managed)
Call Forward
Advanced Call Forward
Call Transfer
3-way Calling
Call Waiting
Do Not Disturb
Inbound Caller ID Display (User Managed)
Anonymous Call Reject
Outbound Caller ID (User Defined and Managed)
*67 Block Outbound Caller ID (on Per-call Basis)
*69 Call Return
*70 Disable Call Waiting (on Per-call Basis)
*72 Last Number Redial

OTHER SERVICES / FEATURES	CHARGES
Initial Directory Listing (Simple)	No Charge
Additional Directory Listing	\$15 MRC / \$15 NRC per Listing
Inbound Caller Name	No Charge
Outbound Caller Name (CNAM)	\$3.00 MRC / \$3.00 NRC per Number
Change Order Fee	\$100.00 NRC per Change Order
Account Codes (Verified & Non-verified -- Must be used on all calls)	\$25 MRC / \$75 NRC per Location
LOCAL NUMBER PORTING (LNP) -- 1 RATECENTER ONLY	
Local Number Porting (LNP) of Phone Numbers	Verizon-provided -- No Charge
Local Number Porting (LNP) of Phone Numbers	Level3-provided \$3.00 NRC per Number
LNP Change or Cancellation -- Greater than 48 Hours	\$5.00 NRC per Number
LNP Change or Cancellation -- Less than 48 Hours	\$75.00 NRC per Number
Snapback to Prior Carrier (after completed porting)	\$300.00 NRC per Number
VIRTUAL PRIVATE NUMBERS	
Virtual Private Numbers -- Maximum: 20 per Account	\$2.50 MRC / \$2.50 NRC per Number
Local Number Porting (LNP) of Virtual Pvt Numbers	\$50 NRC per Number
* One Virtual Private Number included at no cost when used as the Auto Attendant access number or replacement for BTN. No LNP charge will apply for this number.	
TOLL FREE NUMBERS	
Toll Free Numbers -- 2 TFNs included Free per Acct	No Charge
Additional Toll Free Numbers -- Max: 15 per Account	\$1.00 MRC / \$5.00 NRC per TFN
INSTALLATION & DEMARC EXTENSION CHARGES	
Includes standard installation to extend demarc (when needed), to install Airespring CPE, to mount 66 block and to test service at 66 block. Includes up to 3 hours of labor and 200 feet of Cat5e cable. Add'l labor: \$125 per hr, billed in 1-min increments. Add'l Cat5e cable: \$.20 per ft. Cross-connecting of customer's phone lines to Airespring 66 block and turn-up of service will be the responsibility of customer's phone/data vendor. Optional Airespring-ordered dispatch can be requested for an extra charge of \$225 for up to 2 hours of labor. Add'l time same as above.	

ADDITIONAL RATE INFORMATION	
Local Directory Assistance	\$1.99
Long Dist. Directory Assistance	\$1.99
Local Calling Increments	60/60
Domestic LD Increments	18/6
Domestic Toll Free Increments	18/6
Offshore Increments	18/6
International Increments	30/6
Mexico Increments	60/60
Payphone Surcharge	\$0.65
Decimal Rounding	2 Decimal Places

OTHER INFORMATION
FREE Inter-office calls between customer locations utilizing Airespring Integrated Analog service and Airespring-assigned Local Numbers & TF Numbers.
Local Area call determination follows telephone company standard conventions.
Pricing is based on inclusion of both Local and Long Distance services. All lines must be activated with Airespring Long Distance to qualify for this special package pricing.
This product does NOT support: Alarm lines, Elevator Lines, Credit Card processing machines or Modems.

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Long Distance Bundles and Other Services				
Services	MRC	Included Minutes	Excess Minutes	COMMISSIONS
				Agent Level 1
Long Distance / Toll Free Bundle includes Local Toll, Intrastate, Interstate (May purchase multiple Bundles)	\$30.00 per bundle	2,000 min. per bundle	0.025 per minute	10%
Long Distance / Toll Free Unlimited includes Local Toll, Intrastate, Interstate for US 48 States (All lines must be subscribed)	\$5.00 per line	Unlimited Domestic LD	N/A	10%
Long Distance / Toll Free Minutes (If no LD / TF Bundle purchased)	N/A	\$0.025 per minute (all)	N/A	10%
Local Minutes	N/A	Free	N/A	10%
Inter-Office On-Net Calling -- Free calls between customer locations utilizing Airespring Local SMB and Airespring-assigned Local Numbers and Toll Free Numbers	N/A	Free	Free	N/A
Conferencing Service (includes one conference bridge)	Free	60 minutes per account	\$0.049 per minute	29%
Excessive call traffic to/from High Cost Areas (HCA) shall have a surcharge of up to \$0.04 per minute of use applied to the number of excess minutes by which the Customer's HCA traffic exceed usual and customary call patterns for business users.				