



ADVANTAGE

PREMIER COMMUNICATIONS SERVICES

# ONE SIZE DOES NOT FIT ALL

You can't fit a square peg in a round hole and that's just what some providers will try and sell you. AireSpring has one of the largest national footprints in the U.S. and a partnership with seven major network providers. We can bring you a customized package of premium solutions tailored to your exact needs. You only pay for what you really need. And most importantly, it's all with one point of contact and one bill.

## GET THE AIRESPRING ADVANTAGE:

- **Broad National Footprint.** Certified Inter-Exchange Carrier in 43 states
- **CLEC.** Competitive Local Exchange Carrier (CLEC) in 34 key national markets and growing.
- **Massive Volume.** Billing well over 120 million call records monthly, we are able to leverage our massive volume wholesale contracts to give you the best prices in the industry.
- **Experienced.** AireSpring management has been at the forefront of technology and least-cost solutions since the 1980's.
- **High-volume** wholesale contracts with 7 of the largest Tier-1 networks for significant pricing leverage.
- **Carrier Class.** Full "carrier-class" service without the bureaucratic runaround.
- **Investment in service.** We don't answer to bankers, just customers.
- **Fast growing.** Revenue growth of 425% in the last two years.
- **Secure.** We offer multi-carrier redundancy for maximum security and uptime.
- **Simplicity.** One bill. One point of contact.
- **Customized.** Choose the tailored services that fit the exact needs of your business. We'll even help analyze your current bill and see where you can save.
- **Professional.** All dedicated accounts are assigned an individual Premier Customer Support Representative.
- **Satisfaction.** 53% of all our new orders are add-on's from existing customers and referrals.

## MULTI-CARRIER DIVERSITY

No single carrier can offer you the savings, security and network control AireSpring provides with our multi-carrier diversity option.

- Mission-critical security.
- Better control of your network.
- Fast carrier disconnect recovery.
- DIA redundancy for maximum uptime.
- One contact. One bill.

Allocate your outbound telecom traffic to a combination of carriers, cherry-picking the best rates. You get fast recovery in the event one carrier has a switch outage. Get pre-built percentage allocation routing on your inbound.

Diversify your DIA with two DIA providers on the same router for maximum uptime and throughput.

And do it all with one bill, one support organization, and one point of contact!



# GET THE ADVANTAGE OF GREATER CHOICE

7 National Networks and the largest combined

Long Distance and Local Footprint available

## AIRESRING ENHANCED RESPORG SERVICES

- AireSpring manages your Toll Free services and helps minimize the waiting time for special requests (SMS system updated every 15 minutes!)
- Upfront design and set up of redundancy requirements.
- Time of day, day of week, NPA/NXX routing.
- Automatic overflow routing to multi T-1s on inbound.
- Teleblock - for call center applications. Keeps you compliant with Do Not Call Lists.

## 24 HOUR, 7 DAY AROUND-THE-CLOCK MAINTENANCE

With 24/7 access to network maintenance technicians and 24/7 preventive network monitoring and maintenance, you can feel secure



## DEDICATED LONG DISTANCE

If you spend over \$1000 in monthly long distance, you need the AireSpring Advantage. Consolidate your calling plan, cut your expenses, get one simple bill detailing all your business' calling activity and enjoy the enhanced quality of dedicated long distance, toll-free and local toll service. Let AireSpring do the work. Our first-class service solution provides the design, engineering, testing and building for your business' specific dedicated voice needs. We supply one point of contact, so you always know who to call for immediate assistance.

## UNIFIED NATIONAL LOCAL NETWORK

We've made low-cost long distance the industry standard. Now we're doing it with Local service.

Whether you are a small business or a multi-location enterprise, the AireSpring Unified National Local Network is the most flexible and cost-effective local phone solution available.

- Unlimited FREE LOCAL calling.
- Low Intralata and Interlata rates
- Use low dedicated long distance rates
- Servicing 65 national markets
- No minimum monthly commitment
- No loop fees
- Free port charge

# SIMPLICITY

## One Bill One Point of Contact

### NEW INTEGRATED ACCESS SERVICE

Local dial tone, Internet and Long Distance on a single T-1! Now you can have affordable dynamic bandwidth for flexible traffic demands.

- Unlimited FREE LOCAL calling.
- FREE 500 minutes per phone line on Intralata toll/local long distance.
- Package starts at 6 lines and 512K data.
- Additional lines can be added up to a maximum of 32 lines.
- Additional Internet bandwidth can be added in increments of 128K.
- Use low dedicated long distance rates
- National footprint
- FREE caller ID, Call Transfer, Call Waiting, Speed Dial and 14 additional free features.
- No minimum monthly commitment
- Free port charge
- Dynamic Bandwidth Allocation available
- Release Link Trunking - to free up lines (unsupervised call transfer)



### DEDICATED INTERNET ACCESS

Business is evolving so rapidly that your company's success often depends on your ability to send and receive large amounts of information at a moment's notice. Utilizing AireSpring Broadband Solutions, critical communications can be transferred accurately and efficiently at speeds from OC-3 to OC-48. Your business can benefit from flexible bandwidth and greater reach with less infrastructure at a reduced cost.

- Dedicated Internet Access - Domestic
- Dedicated Internet Access - Local
- Digital Data Services (DDS)
- Diversity and Avoidance
- DS1
- DS3
- LAN Switching Service (LSS)
- Local Access
- MPLS

# EXPERT ANALYSIS. TAILORED SOLUTIONS.

Custom packages that enhance the way you do business

## IP VPN / MPLS

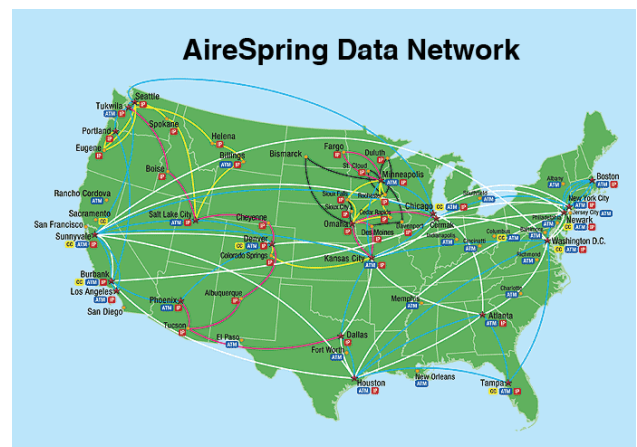
*Your own private network. Quality of Service Video, Voice and Data securely and cost-effectively transmitted from anywhere to anywhere.*

Choosing the right convergent network strategy to connect offices, business partners and customers securely, cost-effectively and with optimum quality control just got easier. Now you can communicate virtually anything from anywhere to anywhere securely with AireSpring IP VPN /MPLS services.

Run all your applications (data, IP, voice, video) over a single, high-performance platform that's flexible and reliable. Choose from network-based and premises-based solutions, with options of additional security features.

- Secure, economical implementation – build intranets and extranets quickly and cost-effectively over AireSpring's private backbones.
- Virtually unlimited IP transport capacity – support all of your mission-critical applications; migrate from dedicated private lines and frame relay networks.
- Two Layer 2 (VPLS) and Layer 3 (2547bis) MPLS VPNs, built with common Port and QoS options and price equivalently.
- Any-to-any connectivity for maximum performance and value.
- Application-based classes of service with deterministic traffic handling.
- Customizable bandwidth allocation per port.
- Scalable solution for large WANs with speeds from 64K to GigE.
- Private and secure solution – separate from the public Internet.
- Multiple access technologies to maximize reach (Ethernet, FR, ATM, PL, DSL)
- 24/7 network reliability – monitoring, service, and support stand behind aggressive Service Level Agreements.

- Seven national networks
- One bill
- One point of contact
- 24/7 premier customer support
- Secure multi-carrier redundancy
- Full control of your toll free routing
- Highly aggressive rates
- Expert technical consultation



# 24/7 Premier Support

## FOR MISSION CRITICAL APPLICATIONS

As a premiere reseller of telecommunications services, Airespring is in a unique position to offer carrier diversity to our customers, while still providing a single point of contact for service, as well as unified billing on one bill. Many of our enterprise customers require multi network diversity and redundancy for mission critical applications. As a reseller, we can offer our customers direct connectivity to up to 3 or more underlying carrier networks for voice and data services, while still offering highly competitive pricing and only one bill and one contract.

### CONTACT INFORMATION

#### Phone Numbers

Local Telephone: (818) 786-8990

Local Fax: (818) 786-9225

Sales: (888) 389-2899

Sales Fax: (888) 899-2928

Customer Service: (800) 825-1055

Customer Service Fax: (888) 899-3021

T-1 Customer Service: (800) 825-1055

Third Party Verif: (888) 899-2843

#### E-Mail Addresses

Sales Info: [sales@airespring.com](mailto:sales@airespring.com)

Partner & Agent Info: [agents@airespring.com](mailto:agents@airespring.com)

Resale Info: [resellers@airespring.com](mailto:resellers@airespring.com)

Technology Partners: [techpartners@airespring.com](mailto:techpartners@airespring.com)

Investor Relations: [investor@airespring.com](mailto:investor@airespring.com)

Human Resources: [hr@airespring.com](mailto:hr@airespring.com)

Media Relations: [media@airespring.com](mailto:media@airespring.com)

General Inquiries: [info@airespring.com](mailto:info@airespring.com)



## FULLY INTEGRATED TELECOM COMPANY

Airespring provides a complete package of services designed to offer communications solutions to medium to high volume business customers. Your business does not end at 5 o'clock, and neither does ours. All of our Tier 1 underlying carriers have state of the art network operations control centers that are monitored and tested 24 hours a day, 7 days a week, 365 days a year. In addition, our own Premier Support is available 24/7 for our high volume business customers.



### AireSpring Corporate Offices

6060 Sepulveda Blvd - Van Nuys, CA 91411

# PARTIAL LIST OF AIRESPRING CORPORATE CUSTOMERS (Sorted By Industry)

## **ACADEMIC:**

- Stanford University - School of Medicine
- Colorado Mountain School
- Berlin Central School District
- Montessori School of Downtown
- American Institute of Appraisal
- University of Notre Dame

## **AUTOMOTIVE:**

- Fairfield Dodge
- Fritz Ford
- Goodman Automotive Group

## **CONSTRUCTION & RELATED:**

- Iceland Construction
- Asplundh Tree Expert Co.
- Bachmann Construction
- ABB Sweden

## **ENERGY:**

- Cherokee Drilling
- Martin Twist Energy
- RXN Petrochemical
- Texas Energy Holdings, Inc.

## **ENTERTAINMENT:**

- Fox Sports Network
- Art Directors Guild
- Jazz Times
- Radio & Records
- Universal Talk Television – a division of Vivendi/Universal
- Studios USA/Maury Povich Show
- Mutual Film Company

## **ELECTRONICS:**

- Sony Manufacturing

## **GOVERNMENT & NON-PROFIT:**

- Clinton Presidential Foundation
- City of New Orleans
- Better Business Bureau of Mississippi
- Rescue Mission Alliance
- California Non-Profit Center for Living and Learning
- Multiple Sclerosis Foundation

## **HOSPITALITY & TRAVEL:**

- Hyatt Hotels
- Radisson Hotel
- Ramada Plaza
- Oneida Airport Hotel
- Superclubs International
- Helm's Four Seasons Resort
- Shell Vacations International

- Red Roof Inn
- Comfort Inn
- Holiday Inn Express
- Scottsdale Conference Resort

## **LEGAL, FINANCIAL & BANKING:**

- American Bar Association Nat'l Headquarters
- Lewin & Lewin, LLP
- Lutin & Lutin, Esq.
- vFinance.com
- Alliance Bank of Arizona
- Utah Community Credit Union
- Pioneer Credit Union
- ADP (Automatic Data Processing, Inc.)

## **MARKETING, COMMUNICATIONS & RESEARCH:**

- Americall - Division of French Conglomerate - SR Teleperformance
- Interviewing Services of America
- Ranger Communications
- Research International – a division of the WPP group of companies

## **REAL ESTATE/MORTGAGE/INSURANCE:**

- Goldstein Real Estate Group
- Holding Capital Group
- All State Insurance (Regional Center)
- RSM Equico (a division of H&R Block)

## **RESTAURANT/FOOD:**

- Domino's Pizza
- Restaurant.com
- Quizno's
- Wendy's

## **TELECOMMUNICATIONS:**

- Big Band Networks.
- Dish Satellite Sales
- Allen's TV Cable

## **HEALTH:**

- Blue Cross & Blue Shield of TN

## **CLOTHING:**

- Rampage Clothing
- Malibu Dream Girls Swimwear

## **MEMBER/EMPLOYEE BENEFIT PGMS:**

- Kroger Group (Ralphs, Food4Less)
- University of Nebraska Alumni Assoc.
- Maritime Association of the Port of New York and New Jersey

## **RETAIL:**

- Craftmatic adjustable beds

## **ABOUT AIRESPRING**

AireSpring is a diversified full service communications company that offering a broad range of innovative services at competitive prices to corporate and residential customers nationwide.

We are a privately held telephone service reseller with billings of over 100 million call records each month. Because of our massive high-volume wholesale contacts, AireSpring is able to leverage the best rates and command the best service from our underlying carriers. Our in-house technical department is well-known for fast and effective handling of customer issues as well as unified billing on one bill.



**AireSpring Corporate Offices**  
6060 Sepulveda Boulevard, 2nd Floor  
Van Nuys, California 91411  
Tel 818-786-8990  
Fax 818-786-9225  
[www.airespring.com](http://www.airespring.com)